

# EXHIBIT A

# A HANDBOOK OF INDUSTRY TERMS

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This Handbook provides the first comprehensive dictionary of terms used in the soap and detergent industry. It is hoped that the more than 200 definitions will be helpful to consumer communicators, home economics educators, the media, government officials, and businesses, as well as to the many consumers, students, and others who seek information about washing and cleaning products and their components.

The definitions are non-technical, or at times semi-technical, and designed for the layman rather than for the scientist or engineer. Following most of the alphabetized listings are related terms, which are also defined in the Handbook.

—*The SDA Consumer Affairs Committee*

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## W

### WAREWASHING

Washing of dishes, utensils, glassware, pots and pans, etc. in the institutional area, such as restaurants, hotels, motels, hospitals, schools, nursing homes, and governmental facilities.

Special equipment and cleaning products are usually employed. Products of higher concentration are generally used when dispensed through equipment where the products are not touched. When warewashing is carried out by hand, products used are more like consumer products.

Governmental codes regulate sanitary standards in most areas, and voluntary standards for equipment have also been issued by such organizations as the National Sanitation Foundation.

### WASHABLE (AS APPLIED TO A GARMENT)

A term applied to a garment that will be restored to wearability (Note 1) by laundering according to an acceptable (Note 2) procedure in the absence of irreparable damage.

Note 1 — Wearability includes consideration of size (stretch or shrinkage), appearance (color, freedom from stain or dinginess, or both, etc.), and odor (some synthetics have been found to retain perspiration odors, etc.). Wearability also includes considerations of utilization; thus a pair of overalls used by a painter cannot be judged by the same criteria as a frilly blouse.

Note 2 — Acceptable procedure refers to the requirement that the instructions given by the detergent manufacturer and the garment manufacturer and the appliance manufacturer shall be followed within reasonable limits, taking due note of local water hardness, etc.

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### WASHING SODA

A common name for a commercial form of hydrated sodium carbonate. It is also called "sal soda" and "soda." Washing soda is often used as a detergent booster.

**Related Terms:** Sodium Carbonate